

## MANAGED SERVICES: EXPERT SOLUTIONS FOR YOUR DATA CENTER NEEDS

Keeping pace with your data center's ever-changing needs demands constant attention and can require additional assistance to run properly — that's where DCS can help. At DCS, we design, manufacture and install fiber and copper solutions for even the most complex data centers, and our skilled staff is available to share their extensive expertise through our full range of managed services.

### TAP INTO OUR EXPERIENCE

There's an added layer of comfort when you can rely on technicians who fully understand your data center's infrastructure. Our teams of managed services professionals are equipped with the latest product insights that will maximize the effectiveness of your data center — not to mention the backing of DCS' team of structured cabling professionals. We keep a pulse on the direction the industry is moving to ensure our recommendations will keep your data center current.

Our comprehensive suite of managed services can be implemented as a standalone option or integrated into a current project. No matter your company's situation, our offerings can be tailored to meet your data center needs and budget.

### BENEFIT FROM OUR FLEXIBILITY

While the majority of our managed services clients rely on our products, that's not a requirement. We can work with what you have to help get your data center running at peak performance.

We know your needs are ever-changing. There could be times when you'd benefit from having our team constantly onsite, or you might only need our support occasionally. We offer flexibility in our managed services to ensure you receive help where and when you need it the most.

Occasionally, a project may call for additional technicians. Luckily, we've built solid relationships with contracting companies whose staff are trustworthy, knowledgeable, and well-versed in infrastructure.

**The goal:** to save time so you're not forced to shop around for the extra help you need.

### REST EASY WITH OUR STRICT SAFETY STANDARDS

For us, maintaining a safe work environment is always top of mind — that's why we enforce strict safety requirements across our whole team. Every technician possesses a deep understanding of data center rules and guidelines and also operates with laser-protective eyewear. Each month, our team also participates in safety discussions to ensure security stays at the forefront of our business.

#### Here's a sample of tasks our team can complete:

- Moves, adds and changes
- Installation
- Site surveys
- Inventory
- Data collection, reporting and documentation
- Staff augmentation



While each of our technicians will carry standard tools like drills, socket sets and gators for cutting cable tray, we also rely on the following equipment and products:

- Versiv testing equipment by Fluke technologies, including our testing standards of .25 per mated pair MM and .35 for SM
- Brady BMP 51 for all labeling needs
- Standard end face cleaners like Cletop and Optipop
- LC, SC and MPO IBC brand cleaners
- Copper end-to-end testers

### RELY ON OUR RECORDS & QUALITY

For any project, our goal is to get the job done quickly and efficiently while saving you time and money — that's where our detailed documentation and inventory records come into play. We document the results of each test we perform and also keep copies of cabling spreadsheets to track the data received and completion dates.

To keep a pulse on the cables and hardware your company uses most often, we keep an updated inventory list so we are able to ensure the items you use the most are readily available, leading to reduced lag time.

Our dedication to quality goes beyond the minimum requirements:

- ISO 9001:2015 Certified Quality System
- Experts in infrastructure data center design, specification and implementation according to TIA-942 standards
- Broadcom authorized solutions provider
- Member of the T11 Committee

### CONSIDER US YOUR ONE-STOP SHOP

We understand that meeting with multiple vendors is a hassle. Having separate companies install your cabling, cabinets, panels and other infrastructure needs wastes valuable time that you could be using toward other projects. That's why we've aimed to make it as easy as possible for you by providing everything you might require for your data center.

### WHY DCS?

- 1 Eliminate Layer One issues on switch migrations or installations
- 2 Experts in the current and future needs of data center connectivity
- 3 Deliver a total solution and end-to-end value

**100%**

of our products are made in the U.S.A.



Nearly

**50%**

of the manufacturing team has been with DCS for over 10 years



Over

**99%**

Quality Inspection First pass yield



**FIND OUT HOW DCS' CONNECTIVITY SOLUTIONS CAN IMPROVE YOUR COMPANY'S PERFORMANCE.**

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